



The **West Virginia Angel Investor Network** seeks investment opportunities in two sectors – companies seeking **seed capital** (companies that do not have sales or may not have a completed or tested product/service) and **early stage capital** (companies with sales near or above \$500k per year):

- Companies should have products/service with clear and strong intellectual property protection (patent protection) of specific features that competitors do not have and cannot copy easily,
- Companies are entering a competitive environment where existing products/services do not solve significant problems that buyers want solved – for instance, the cost of existing products may be considered prohibitive for many buyers,
- Companies have products/services that clearly solve one or more of the problems buyers have with existing products/services,
- The market the company is pursuing is clearly identifiable; the competitive landscape is not dominated by a few very large entrenched companies, the company has a management team in-place, the company will not use our Angel investment to pay down debt, and the company is realistic about the amount of ownership they are willing to give up.

